THE PARK AT NORTHPOINT

DALLAS, TX

DSCR

Updated: February 21, 2024



Site Information							
Property Name	THE PARK AT NORTHPOINT						
Address	9999 Technology Blvd W						
City	DALLAS						
County	DALLAS						
Parcel Size	15.03						
QCT or DDA?	No						
QOZ	No						

Transaction Informati	on
Developer	LDG Multifamily
Nonprofit Partner	Dallas PFC
Lender	TBD
Equity Investor	TBD
Building Type Design	3-Story Garden
Population Served	Workforce
Transaction Closing Date	August 1, 2024

1.20

				ncome				
Jnit Mix								
Bedrooms	Bathrooms	% of AMGI	Size	# of Units	Total RSF	Monthly Rent	Total Rent	Rent PSF
1-BR	1-BA	50%	650	10	6,500	\$898	\$8,980	\$1.38
1-BR	1-BA	60%	650	10	6,500	\$1,092	\$10,920	\$1.68
1-BR	1-BA	80%	650	76	49,400	\$1,479	\$112,404	\$2.28
1-BR	1-BA	Market Rate	650	90	58,500	\$1,518	\$136,620	\$2.34
2-BR	2-BA	50%	850	10	8,500	\$1,084	\$10,840	\$1.28
2-BR	2-BA	60%	850	10	8,500	\$1,316	\$13,160	\$1.55
2-BR	2-BA	80%	850	80	68,000	\$1,780	\$142,400	\$2.09
2-BR	2-BA	Market Rate	850	98	83,300	\$1,875	\$183,750	\$2.21
3-BR	2-BA	50%	1163	2	2,326	\$1,257	\$2,514	\$1.08
3-BR	2-BA	60%	1163	2	2,326	\$1,525	\$3,050	\$1.31
3-BR	2-BA	80%	1163	18	20,934	\$2,062	\$37,116	\$1.77
3-BR	2-BA	Market Rate	1163	20	23,260	\$2,428	\$48,560	\$2.09
Total				426	338,046	\$1,667	\$710,314	\$2.10
Net Potential Rent					\$674,798 \$69,255	\$8,097,580 \$831,060	\$19,008 \$1,951	\$23.95 \$2.46
Effective Gross In	come				\$744,053	\$8,928,640	\$20,959	\$26.41
			Operat	ting Expenses				
Operating Expens	es							
Operating Expens	es (see breakdown)					\$2,391,895	\$5,615	\$7.08
Replacement Res	erves					\$106,500	\$250	\$0.32
Total Operating Ex	kpenses				•	\$2,498,395	\$5,865	\$7.39
			Net Op	erating Income	•			
Net Operating Inc	ome					\$6,430,244	\$15,094	\$19.02
Debt Service	\$69,020,00	10				\$5,358,537		
Cash Flow						\$1,071,707		
DCCD								

Uses	Total Cost	Cost/Unit	Cost/SF	%/Total
Land	\$0	\$0	\$0.00	0.0%
Construction	\$91,678,608	\$215,208	\$271.20	81.9%
Interim Construction Costs	\$2,716,000	\$6,376	\$8.03	2.4%
Construction Interest	\$8,070,000	\$18,944	\$23.87	7.2%
Professional Fees	\$3,330,000	\$7,817	\$9.85	3.0%
Developer Fee	\$2,798,000	\$6,568	\$8.28	2.5%
Financing Costs	\$2,843,700	\$6,675	\$8.41	2.5%
Reports	\$71,000	\$167	\$0.21	0.1%
Other Costs	\$400,000	\$939	\$1.18	0.4%
Total Development Budget	\$111,907,308	\$262,693	\$331.04	100.0%

Sources		Total Cost	Cost/Unit	Cost/SF	%/Total
Mortgage Loan	7.35%	\$69,020,000	\$162,019	\$204.17	61.7%
Investor Equity		\$42,887,308	\$100,674	\$126.87	38.3%
Total Sources		\$111,907,308	\$262,693	\$331.04	100.0%

THE PARK AT NORTHPOINT - DALLAS, TX WORKFORCE HOUSING MULTIFAMILY TRANSACTION NET REVENUE ANALYSIS

				Unit Type	Total	2023			F	Proposed	Ext	ended	
# of	# of	% of	# of	Square	RSF by	AMI	Utility	Net Max		Project	Pro	jected	Rent
Br's	Baths	AMGI	Units	Footage	Unit Type	Max Rent	Allowance	Rent		Rents	R	ents	Per SF
1-BR	1-BA	50%	10	650	6,500	\$ 966	68	\$ 898	\$	898	\$	8,980	\$ 1.38
1-BR	1-BA	60%	10	650	6,500	\$ 1,160	68	\$ 1,092	\$	1,092	\$	10,920	\$ 1.68
1-BR	1-BA	80%	76	650	49,400	\$ 1,547	68	\$ 1,479	\$	1,479	\$	112,404	\$ 2.28
1-BR	1-BA	Market Rate	90	650	58,500	\$ -	-	\$ -	\$	1,518	\$	136,620	\$ 2.34
2-BR	2-BA	50%	10	850	8,500	\$ 1,160	76	\$ 1,084	\$	1,084	\$	10,840	\$ 1.28
2-BR	2-BA	60%	10	850	8,500	\$ 1,392	76	\$ 1,316	\$	1,316	\$	13,160	\$ 1.55
2-BR	2-BA	80%	80	850	68,000	\$ 1,856	76	\$ 1,780	\$	1,780	\$	142,400	2.09
2-BR	2-BA	Market Rate	98	850	83,300	\$ -	-	\$ -	\$	1,875	\$	183,750	2.21
3-BR	2-BA	50%	2	1,163	2,326	\$ 1,340	83	\$ 1,257	\$	1,257	\$	2,514	\$ 1.08
3-BR	2-BA	60%	2	1,163	2,326	\$ 1,608	83	\$ 1,525	\$	1,525	\$	3,050	\$ 1.31
3-BR	2-BA	80%	18	1,163	20,934	\$ 2,145	83	\$ 2,062	\$	2,062	\$	37,116	\$ 1.77
3-BR	2-BA	Market Rate	20	1,163	23,260	\$ -	-	\$ -	\$	2,428	\$	48,560	\$ 2.09

Totals	426	338,046
Avg. SF	794	

	OTHER INCOME		
72	Garages	\$125.00	\$ 108,000
0	Carports	\$0.00	\$ -
426	Bulk Internet	\$60.00	\$ 306,720
426	Trash Valet	\$60.00	\$ 306,720
-	Other	\$0.00	\$ -
-	Other	\$0.00	\$ -
	PUPM	\$30.00	\$ 153,360
	Total Gross Income		\$ 874,800
	(Vacancy)	5%	\$ (43,740)
Net Oth	ner Income Potential		\$ 831,060

	UNIT BREAKDOWN									
30% AMI	0%	Low HOME	0%							
40% AMI	0%	High HOME	0%							
50% AMI	5%	VASH	0%							
60% AMI	5.16%	PBV	0%							
70% AMI	0%	RAD	0%							
80% AMI	40.85%	Market Rate	48.83%							
		Total	100%							

TOTAL NET REVENUE	(Vacancy) 5.00% \$ ser Income Potential \$			8,928,640
Net Other Income Potential			\$	831,060
	(Vacancy)	5.00%	\$	(43,740)
Gross Other Income Potential			\$	874,800
Net Rent Potential			\$	8,097,580
	(Vacancy)	5%	\$	(426,188)
Annual Gross Rent Potential			\$	8,523,768
Monthly Rental Income			\$	710,314

	BEDROOM TYPE BREAKDOWN					
	Туре	Units	%			
	EFF	0	0%			
	1-BR	186	44%			
	2-BR	198	46%			
	3-BR	42	10%			
208	4-BR	0	0%			
	Total	426	100%			

THE PARK AT NORTHPOINT - DALLAS, TX

UNDERWRITING

Gross Income 8,523,768 Total Square Feet 338,046 \$ 874,800 Other Income \$ Number of Units 426 (469,928) 5.00% \$ (Vacancy) Net Revenue 8,928,640 8,928,640

OPERATING EXPENSES							
		PSF	PER UNIT	% EGI	ANNUAL	TYPE	
PAYROLL							
Payroll	\$	2.14 \$	1,700	8.1%	724,200	Fixed	
GENERAL & ADMINISTRATIVE							
General & Admin.	\$	0.42 \$	330	1.6%	140,580	Fixed	
Property Management	\$	0.79 \$	629	3.00%	267,859	Variable	
Social Services	\$	0.09 \$	70	0.3%	29,820	Fixed	
<u>UTILITIES</u>							
Utilities	\$	1.01 \$	800	3.8%	340,800	Variable	
REPAIR & MAINT.							
Repair & Maint.	\$	0.95	750	3.6%	319,500	Variable	
Monthly Services	\$	0.35 \$	275	1.3%	117,150	Fixed	
Security	\$	0.25 \$	200	1.0%	85,200	Variable	
TAXES & INSURANCE							
RE Taxes	\$	- \$	-	0.0%	-	Fixed	
Insurance	\$	0.99 \$	786	3.8%	334,836	Fixed	
AD & PROMOTION							
Ad & Promotion	\$	0.09 \$	75	0.4%	31,950	Variable	
SUBTOTAL EXPENS	ES \$	7.08 \$	5,615	26.8%	2,391,895		
REPLACEMENT RESERVES	\$	0.32 \$	250	1.2%	106,500		
TOTAL EXPENSES	\$	7.39 \$	5,865	28.0%	2,498,395		2,498,395
NET OPERATING INCOME							6,430,244
DEBT SERVICE COVERAGE		1.20		NET OPER	ATING INCOME		6,430,24
INTEREST RATE		7.350%	Freddie	DEBT SERV	/ICE		5,358,537
AMORTIZATION (MONTHS)		480	40 Yrs	CASH FLO	W		1,071,707
Interest Only (Months)		72	6	<u> </u>			
Term		120	10				

THE PARK AT NORTHPOINT - DALLAS, TX PROJECT SOURCES & USES

USES OF FUNDS	DESCRIPTION			AMOUNT		PER UNIT	PER SF	%	CLASSIFICATION
Land Acquisition Costs									
LDG Multifamily, LLC	Land Purchase Price	15.03 acres	1	-	\$	- \$	-	0.0%	 Other
Construction			1						
Xpert Design & Construction, LLC	Hard Costs		I	84,194,640	\$	197,640 \$	249.06	75.2%	 Building
Xpert Design & Construction, LLC	Construction Contingency	5.00%		4,365,648	\$	10,248 \$	12.91	3.9%	Building
Xpert Design & Construction, LLC	Construction Management Fee	4.00%		3,118,320	\$	7,320 \$	9.22	2.8%	Building
Interim Construction Costs									
City of DALLAS	Permit Fees		1	700,000	\$	1,643 \$	2.07	0.6%	 Building
City of DALLAS	Impact Fees			-	\$	- \$	-	0.0%	Building
Stewart Title	Title Insurance & Recording			400,000	\$	939 \$	1.18	0.4%	Building
[Insert Company Name]	Payment & Performance Bond n/a			-	\$	- \$	-	0.0%	Building
[Insert Company Name]	Real Estate Taxes During Construction			-	\$	- \$	-	0.0%	Building
[Insert Company Name]	Construction Inspection Fees	\$2,000		56,000	\$	131 \$	0.17	0.1%	Building
Sterling Thompson	Hazard & Liability Insurance			550,000	\$	1,291 \$	1.63	0.5%	Building
Sterling Thompson	Builders Risk Insurance	1,560,000	<u> </u>	1,010,000	\$	2,371 \$	2.99	0.9%	 Building
Financing - Construction									
[Insert Company Name]	CONSTRUCTION INTEREST	8,070,000	I	8,070,000	\$	18,944 \$	23.87	7.2%	Building
Professional Fees									
Rickhaus Design, LLC	Design Architect Fee	3.0%		2,530,000	\$	5,939 \$	7.48	2.3%	Building
HEDK Architects	Architect of Record Fee			250,000	\$	587 \$	0.74	0.2%	Building
Dunaway Associates, L.P.	Civil Engineer(s)			400,000	\$	939 \$	1.18	0.4%	Building
[Insert Company Name]	MEP/Structural/Landscape Arch.		1	150,000	\$	352 \$	0.44	0.1%	 Building
Developer Fee			<u> </u>						
LDG Multifamily, LLC	DEVELOPER FEE	2.5% 2,798,000	1	2,798,000	\$	6,568 \$	8.28	2.5%	 Building
Financing & Issuance Costs	2,843,700	HUD? No							
LP Investor - TBD	Origination Fee	1.00% 360,000		360,000		845 \$		0.3%	Loan Costs
LP Investor - TBD	Legal Counsel		.l	75,000	\$	176 \$		0.1%	 Loan Costs
Lender	Commitment Fee	0.75%		517,650		1,215 \$		0.5%	Loan Costs
Lender	Exit Fee	0.25%	,	172,550		405 \$		0.2%	Loan Costs
Lender	Lender Counsel			50,000		117 \$		0.0%	Loan Costs
Lender	Construction Loan Processing Fee			25,000		59 \$		0.0%	Loan Costs
Lender	Processing Fee		J	1,500		4 \$	0.00	0.0%	 Loan Costs
Dallas PFC	Sales Tax Savings Fee	1,042,000		1,042,000		2,446 \$		0.9%	Loan Costs
Dallas PFC	Structuring Fee			250,000		587 \$		0.2%	Loan Costs
Dallas PFC	CDBG Fee			30,000		70 \$		0.0%	Loan Costs
Bracewell	DHFC-Owner/Lessor Counsel			210,000		493 \$		0.2%	Loan Costs
Hilltop Securities	DHFC-Financial Advisor		ļ	35,000	~~~~	82 \$		0.0%	 Loan Costs
Adams Law Group	Borrowers Counsel		ļ	75,000	\$	176 \$	0.22	0.1%	 Loan Costs
Reports		71,000	ļ						
[Insert Company Name]	Appraisal			.,		18 \$		0.0%	Building
[Insert Company Name]	Plan & Cost Review			18,500		43 \$		0.0%	Building
Phase Engineering	Environmental Study/Phase I			12,000		28 \$		0.0%	Building
[Insert Company Name]	Geotechnical/Soils Report			25,000		59 \$		0.0%	Building
Apartment MarketData	Market Study			8,000	\$	19 \$	0.02	0.0%	 Building
Other Costs			ļ						
Asset Management	Lease-up Reserve			200,000		469 \$		0.2%	Other
LDG Multifamily, LLC	Soft Cost Contingency		<u> </u>	200,000		469 \$		0.2%	Personal Prop
TOTAL USES OF FUNDS			\$	111,907,308	\$	262,693 \$	331.04	100.0%	

SOURCES OF FUNDS	AMOUNT	PER UNIT	PER SF	%
INVESTOR EQUITY	42,887,308	100,674	\$ 126.87	38.3%
Other	-	-	\$ -	0.0%
MORTGAGE LOAN	69,020,000	162,019	\$ 204.17	61.7%
TOTAL SOURCES	111,907,308	262,693	\$ 331.04	100.0%
SURPLUS/(SHORTFALL)	0			

PROJECT SCHEDULE		
Month	Benchmark	Date
	Closing	8/1/24
18	Lease Up 1st Units In Service	2/1/26
28	Construction Completion	12/1/26
36	Conversion	8/1/27
36	Total Construction Time (Months)	

Rate		Туре		Amount
	7.35% Co	nstruction Brid	dge Tranche A	\$0
	\$0			
	0.00% LIE	OR	Total Bridge:	\$0

20 Units Leased Up Per Month	Units Leased Up Per Month
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CONTRIBUTION SCHEDULE			EQU	ITY	DEVELOPER FEE			
#	Benchmark	Date	%		AMOUNT	%		AMOUNT
1	Admission	8/1/24	50.0%	\$	21,443,654	100.0%	\$	2,798,000
2	50% Construction Completion	4/1/27	0.0%	\$	-	0.0%	\$	-
3	99% Construction Completion	12/1/26	0.0%	\$	-	0.0%	\$	-
4	100% Construction Completion	8/1/27	0.0%	\$	-	0.0%	\$	-
5	Stabilization-90/90		50.0%	\$	21,443,654	0.0%	\$	-
6	Conversion		0.0%	\$	-	0.0%	\$	-
7	8609's	11/1/27	0.0%	\$	-	0.0%	\$	-
			0.0%	\$	-	0.0%	\$	-
			100.0%	\$	42,887,308	100.0%	\$	2,798,000

	Period (Year)	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
	Year Ending	8/1/24	8/31/25	8/31/26	8/31/27	8/31/28	8/31/29	8/31/30	8/31/31
	Revenue								
\$52,320,157	Gross Potential Rental Revenue		\$0	\$5,071,213	\$8,899,555	\$9,166,541	\$9,441,538	\$9,724,784	\$10,016,527
(\$8,518,453)	Physical Vacancy		\$0	(\$4,000,959)	(\$2,600,024)	(\$458,327)	(\$472,077)	(\$486,239)	(\$500,826)
\$43,801,704	Net Rental Income		\$0	\$1,070,254	\$6,299,531	\$8,708,214	\$8,969,461	\$9,238,544	\$9,515,701
	Other Income								
\$1,646,515	Bulk Internet		\$0	\$38,512	\$228,035	\$329,850	\$339,745	\$349,937	\$360,436
\$1,646,515	Trash Valet		\$0	\$38,512	\$228,035	\$329,850	\$339,745	\$349,937	\$360,436
\$823,258 \$4,696,047	PUPM Total Other Income		\$0 \$0	\$19,256 \$109,841	\$114,018 \$650,383	\$164,925 \$940,768	\$169,873 \$968,991	\$174,969 \$998,061	\$180,218 \$1,028,003
\$4,070,047	Total Other Income		40	\$107,041	\$030,363	\$740,700	\$700,771	\$776,001	\$1,020,003
\$48,497,751	Effective Gross Revenue		\$0	\$1,180,094	\$6,949,913	\$9,648,982	\$9,938,452	\$10,236,606	\$10,543,704
	a								
(\$4,329,523)	Operating Expenses Payroll		\$0	(\$422,450)	(\$735,915)	(\$757,993)	(\$780,732)	(\$804,154)	(\$828,279)
(\$840,437)	General & Admin.		\$0	(\$82,005)	(\$142,854)	(\$147,140)	(\$151,554)	(\$156,101)	(\$160,784)
(\$1,601,357)	Property Management		\$0	(\$156,251)	(\$272,192)	(\$280,358)	(\$288,769)	(\$297,432)	(\$306,355)
(\$162,554)	Social Services		\$0	(\$7,782)	(\$24,195)	(\$31,211)	(\$32,148)	(\$33,112)	(\$34,106)
(\$1,780,762) (\$1,861,960)	Utilities Repair & Maint.		\$0 \$0	(\$41,853) (\$156,947)	(\$246,600) (\$305,972)	(\$356,702) (\$334,408)	(\$367,403) (\$344,441)	(\$378,426) (\$354,774)	(\$389,778) (\$365,417)
(\$629,782)	Monthly Services		\$0	(\$25,177)	(\$91,624)	(\$122,616)	(\$126,295)	(\$130,084)	(\$133,986)
(\$445,190)	Security		\$0	(\$10,463)	(\$61,650)	(\$89,176)	(\$91,851)	(\$94,606)	(\$97,445)
\$0	RE Taxes		\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$1,749,599) (\$166,946)	Insurance Ad & Promotion		\$0 \$0	(\$41,120) (\$3,924)	(\$242,284) (\$23,119)	(\$350,460) (\$33,441)	(\$360,974) (\$34,444)	(\$371,803) (\$35,477)	(\$382,957) (\$36,542)
(\$663,846)	Replacement Reserve		\$0	(\$63,989)	(\$23,117)	(\$116,375)	(\$119,867)	(\$123,463)	(\$127,167)
(\$14,231,956)	Total Operating Expenses		\$0	(\$1,011,961)	(\$2,259,390)	(\$2,619,881)	(\$2,698,477)	(\$2,779,432)	(\$2,862,815)
¢24.045.705			**	\$440.400	*4 (00 500	#7.000.404	# 7 000 074	* 453 434	#7 (00 000
\$34,265,795	Net Operating Income		\$0	\$168,133	\$4,690,523	\$7,029,101	\$7,239,974	\$7,457,174	\$7,680,889
(\$112,249,291)	Construction Expenses	(\$12,158,700)	(\$38,093,152)	(\$38,373,705)	(\$23,623,734)	\$0	\$0	\$0	\$0
(\$77.002.40()	Cook Flour Referen Doke Commission	(#40.4E0.700)	\$0	(\$20.20F.F74)	(£40,000,044)	£7.000.404	£7.000.074	£7.457.474	£7 (00 000
(\$77,983,496)	Cash Flow Before Debt Service	(\$12,158,700)	(\$38,093,152)	(\$38,205,571)	(\$18,933,211)	\$7,029,101	\$7,239,974	\$7,457,174	\$7,680,889
(\$3,660,128)	Principal Payment(s)		\$0	\$0	\$0	(\$833,287)	(\$885,563)	(\$941,119)	(\$1,000,159)
(\$19,052,747)	Interest Payment(s)		\$0	\$0	\$0	(\$4,844,932)	(\$4,792,656)	(\$4,737,100)	(\$4,678,059)
(\$22,712,874)	Total Debt Service		\$0	\$0	\$0	(\$5,678,219)	(\$5,678,219)	(\$5,678,219)	(\$5,678,219)
(\$2,205,000)	CDBG Debt Service Payment		(\$735,000)	(\$735,000)	(\$735,000)	\$0	\$0	\$0	\$0
(\$102,901,370)	Cash Flow After All Debt Service	(\$12,158,700)	(\$38,828,152)	(\$38,940,571)	(\$19,668,211)	\$1,350,883	\$1,561,756	\$1,778,955	\$2,002,670
(\$1,522,917)	DPFC: Annual Rent Payment Paid		\$0	\$0	\$0	(\$247,917)	(\$425,000)	(\$425,000)	(\$425,000)
			\$0	\$0	\$0	\$0	\$0	\$0	\$0
(\$104,424,287)	Cash Flow After AM Fee	(\$12,158,700)	(\$38,828,152)	(\$38,940,571)	(\$19,668,211)	\$1,102,966	\$1,136,756	\$1,353,955	\$1,577,670
	Acquisition & Sale Information								
\$0	Land Acquisition Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$143,842,102	Sale Proceeds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$143,842,102
(\$2,876,842) \$62,981,764	Costs of Sale Total Unlevered Cash Flow	\$0 (\$12,158,700)	\$0 (\$38,093,152)	\$0 (\$38,205,571)	\$0 (\$18,933,211)	\$0 \$7,029,101	\$0 \$7,239,974	\$0 \$7,457,174	(\$2,876,842) \$148,646,149
\$02,701,704	Total Officered Cash Flow	(\$12,100,700)	(\$00,070,102)	(\$00,200,071)	(\$10,700,211)	\$7,0E7,101	ψ,, <u>Ε</u> σ,,,,,	ψη,τοη,τη <i>τ</i>	\$140,040,147
	Loan Information								
\$69,020,000	Construction Loan Draws	\$0	\$38,093,152	\$7,645,097	\$23,281,751	\$0	\$0	\$0	\$0
\$82,019,000 (\$69,020,000)	Permanent Loan Funding Construction Loan Payoff	\$0 \$0	\$0 \$0	\$0 \$0	\$82,019,000 (\$69,020,000)	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
(\$10,000,000)	CDBG Loan Payoff	\$0	\$0	\$0	(\$10,000,000)	\$0	\$0	\$0	\$0
(\$78,897,793)	Permanent Loan Payoff	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	(\$78,897,793)
(\$820,190) \$28,841,990	Loan Fees Total Levered Cash Flow	\$0 (\$12,158,700)	\$0 (\$735,000)	\$0 (\$31,295,475)	(\$820,190) \$5,792,350	\$0 \$1,102,966	\$0 \$1,136,756	\$0 \$1,353,955	\$0 \$63,645,138
Ψ=0,0π1,770	. Can be refer dual Flow	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(4. 55/000/	(30.1270)470)	70,	J.,	\$.,. 	+.,000,700	20,0,0,100
15.15%	Cash-on-Cash Return		0.00%	0.00%	0.00%	3.06%	3.53%	4.03%	4.53%